



Tunisia Renewable energy Framework

An IPP standpoint

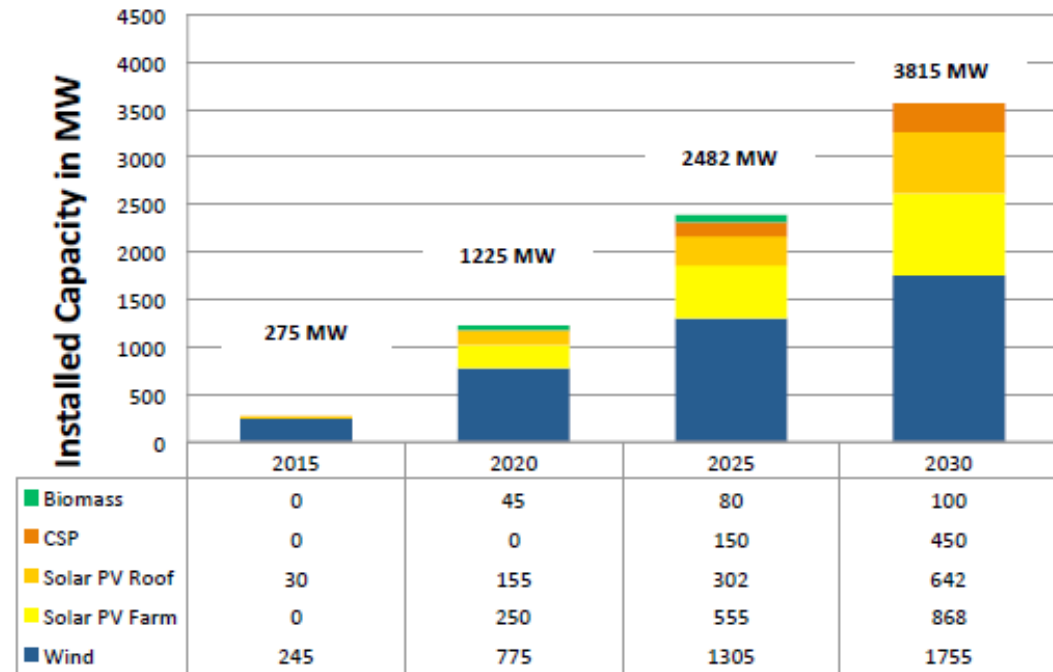
RES Sector in Tunisia

Overview

Key strenghts

- **Long term strategy**
 - 30% RES share target at 2030 in the energy mix 30%
 - Key regulation in place;
- **Attractive demand growth projections**
 - Electricity demand growth rate p.a. 2015-2020 (%);
- **Good RES endowment**
 - Average solar irradiance 1905 kWh/m² per year (1500 EOH)
 - Wind speed from 4 to 8 m/s

RES installed capacity and targets (ANME 2016, MW)



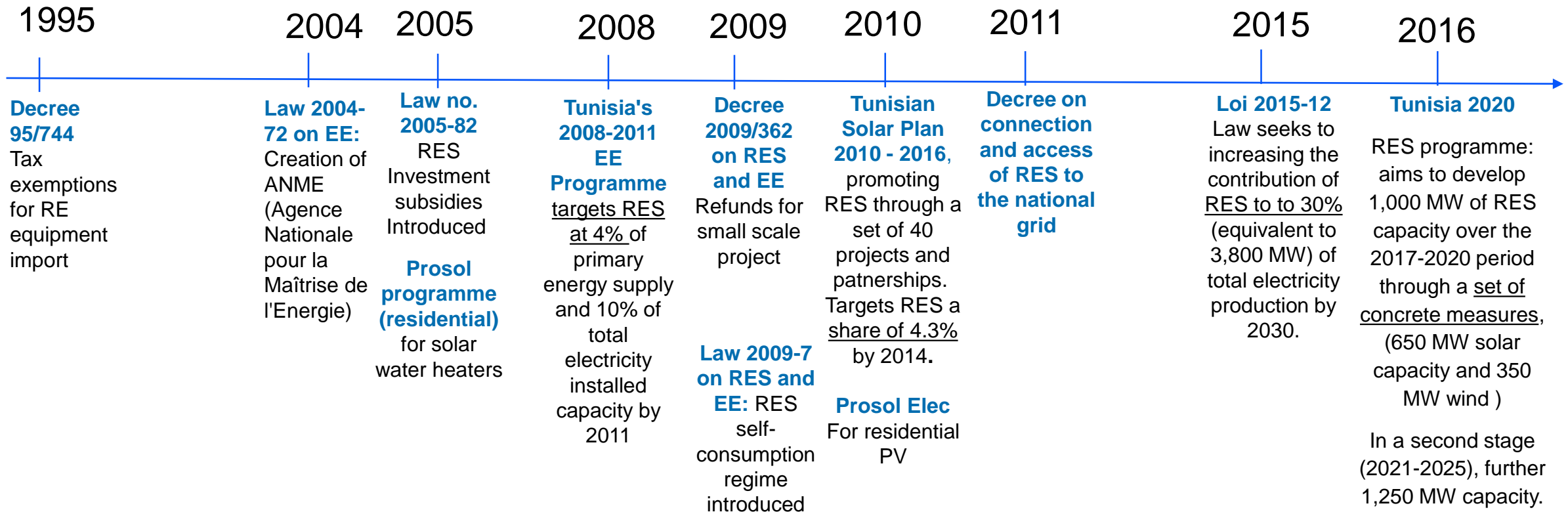
Despite the sector appeal, capacity installed has been stable in recent years

Do you when RES regulation was introduced in Tunisia?

- 1995
- 2008
- 2010
- 2015

RES policy in Tunisia

A RES Pioneer?



Inadequate and Inconsistent/Intermittent Policies hindered utility scale RES development despite early onset

Tunisia 2020 RES Programme

Opportunities/Barrier: an IPP standpoint



	Description	Target (2017-2020)	Timeline	Barrier to development
Small Scale Projects (Authorization)	<ul style="list-style-type: none"> Capacity caps per technology/plant: 10MW PV – 30MW Wind 	120 MW PV 90* MW Wind	Nov 2017 (2 x 30MW Wind + 6 x 10MW PV) Aug 2018 (2 x 30MW Wind)	<ul style="list-style-type: none"> Capacity caps and limitations to n. of projects/applicant reduce rooms for economy of scale and local integration; PPA not bankable
Large Scale Projects (Concession)	<ul style="list-style-type: none"> Regulatory framework still under definition; Not clear if sites will be given by MoE or proposed by investors 	2x50 MW PV 100MW Wind	Q4-2017	<ul style="list-style-type: none"> Lack of visibility discourage investors' long term ambitions in the country; PPA not published, bankability concerns If sites proposed by MoE, lower competitiveness expected
Self Consumption	<ul style="list-style-type: none"> Right to transport the electricity through the national grid to the consumption spot paying wheeling fee to STEG Up to 30% of the electricity produced can be sold to STEG 	~ 200 MW	Regulatory Framework already in place	<ul style="list-style-type: none"> Constraints on the ownership of the power plant reduce room for IPP to enter the market; Limited interest of potential producers to invest in first place
STEG**	<ul style="list-style-type: none"> STEG will develop this capacity as IPP 	~ 300 MW PV ~ 80 MW Wind	Not yet announced	<ul style="list-style-type: none"> Not clear if some sort of participation to the capital allowed for IPP

* Wind capacity target already overshoot, reshuffles of capacity slots for next opportunities expected. ** STEG Presentation May 2017

Tunisia Renewable energy sector

How to improve investors confidence

Short term measures

Authorization Regime

- ✓ Implement necessary changes to make PPA bancable
- ✓ Remove Capacity caps and limit to n. of projects/applicant

Concession Regime

- ✓ Provide visibility on concession call to encourage investors' long term commitment in the country;
- ✓ Ensure bancability of PPA;
- ✓ Allow investors to propose sites;

Autoconsumption Regime

- ✓ Remove legal constraints on IPP participation allowing vehicles to own the power plant;



Long term benefits

- ✓ Economies of scale and industrial integration alike initiatives;
- ✓ Lower PPA contract tariffs;
- ✓ Increased competitiveness of the production segment with ultimate benefits on retail prices;
- ✓ Knowledge transfer and Creation of a specialised RES value chain with positive spillovers on employment level;