



Webinar: Opportunities in LatAm Solar Energy Markets

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Wood: who we are

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160+

Year history

\$10bn

Revenue (AMFW/ WG) combined

WG.L

Trading symbol

55,000

People

60+

Countries

400+

Offices



A global leader in technical, engineering and project services, we are everywhere you need us.



Wood: where we are in LatAm



Some of the sectors we work in

Offshore wind



Solar



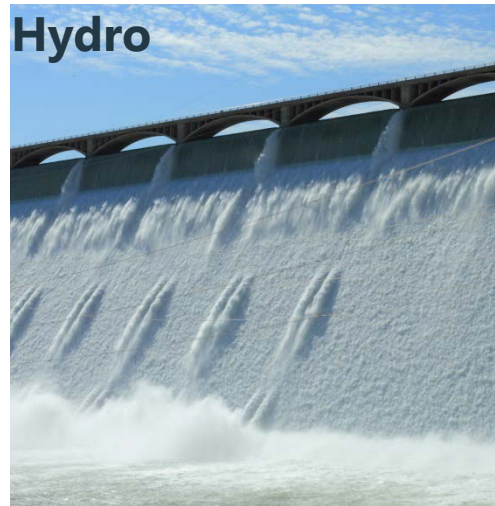
Wave & tidal



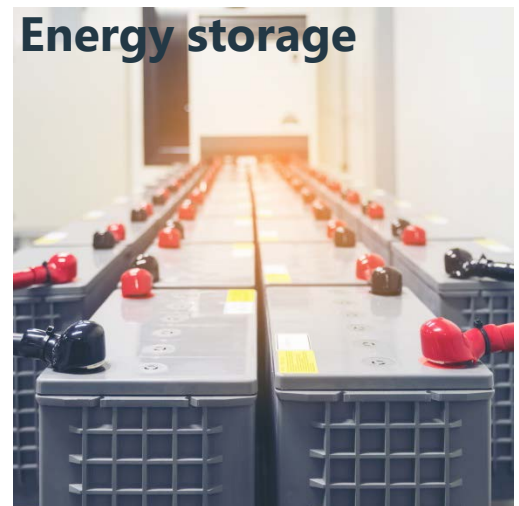
Onshore wind



Hydro



Energy storage



Offerings across asset lifecycles

Comprehensive support for the life of an asset...



Design

Studies
Concept
FEED
Detail design



Build

Procurement
Construction
Commissioning
Start-up



Operate

Operations
Maintenance
Repairs
Manpower



Improve

Modifications
Upgrades
Optimisation
Project management



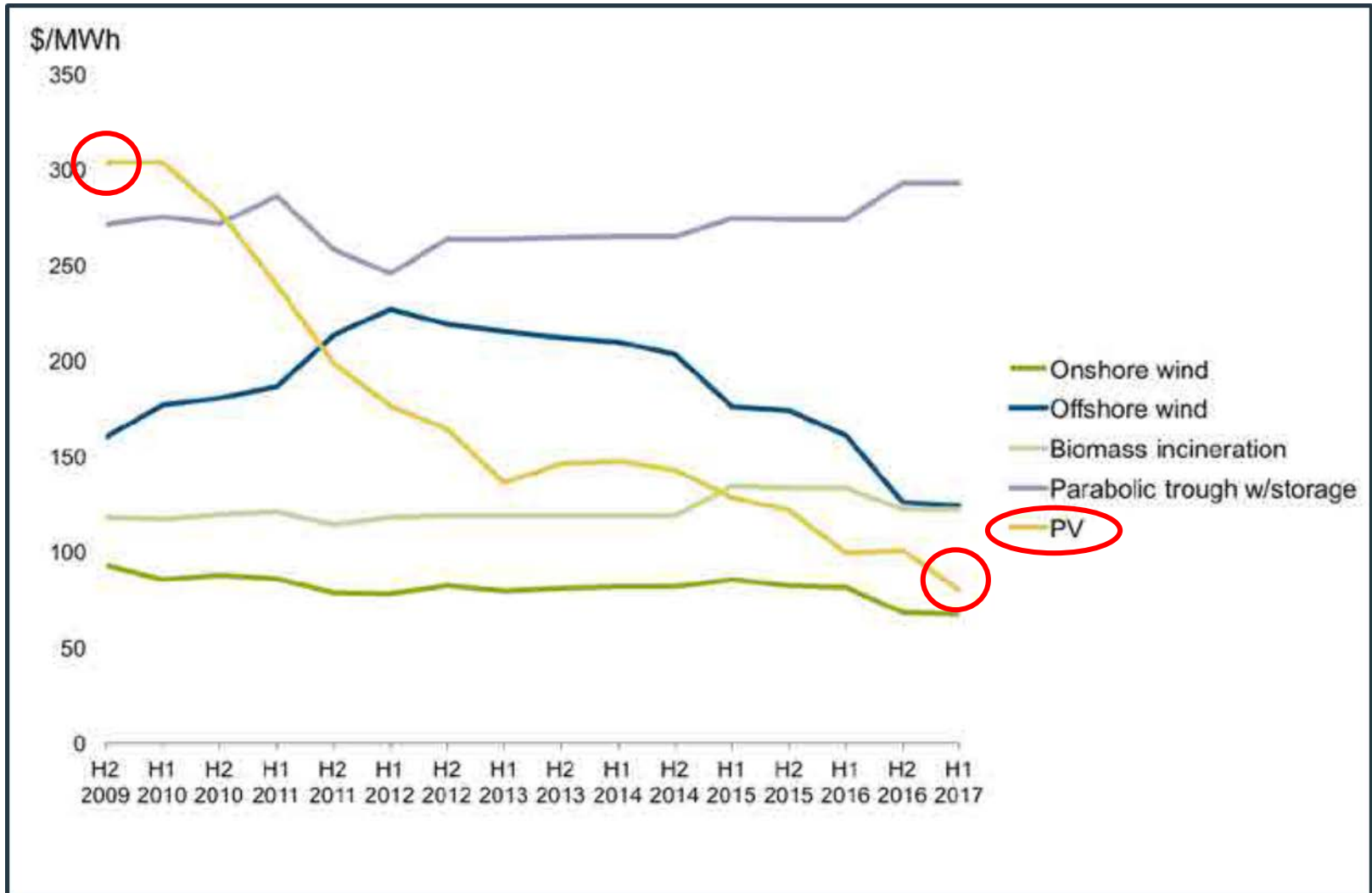
Decommission

Late life
Shutdown
Disposal
Monitoring

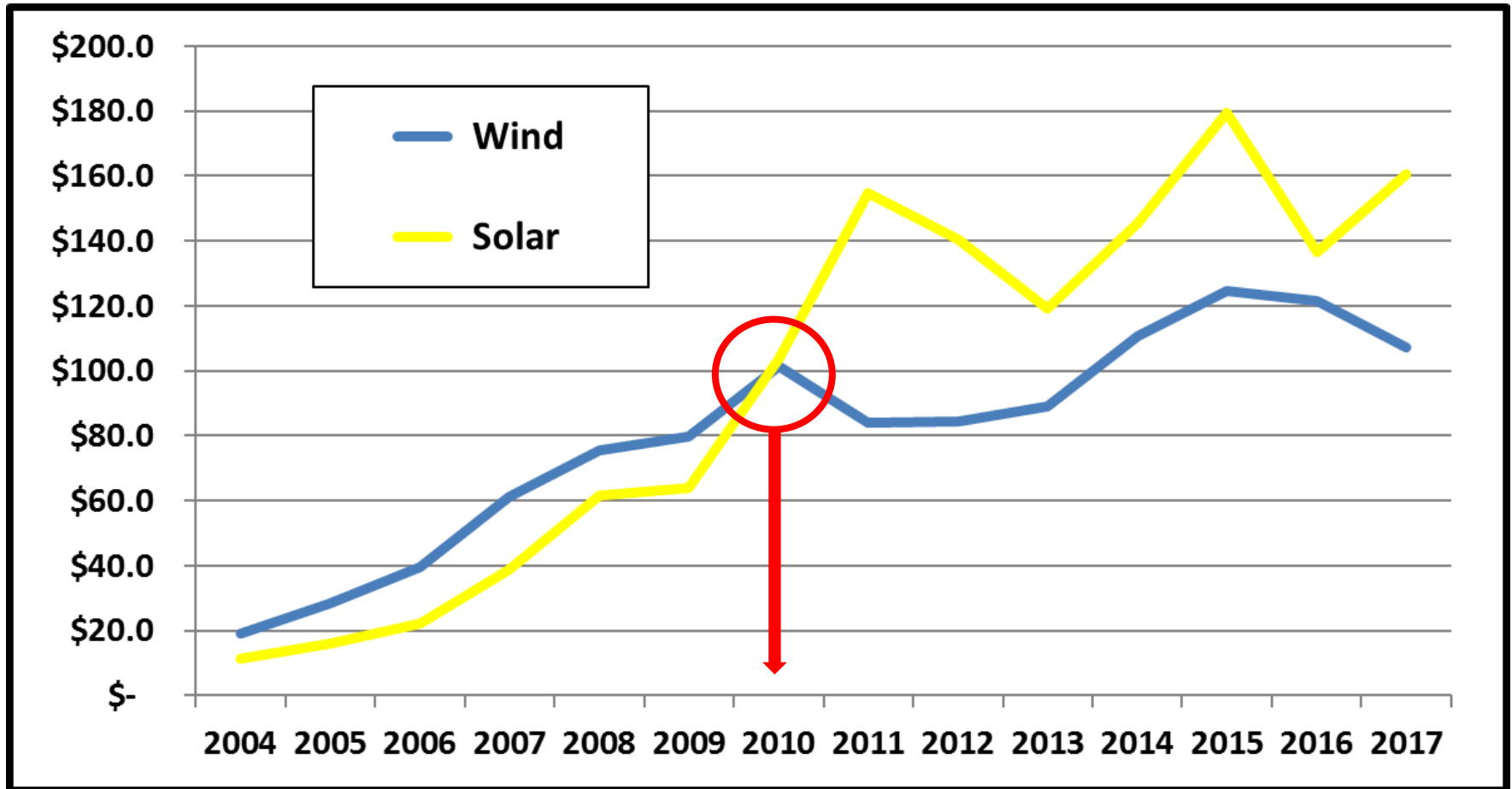
...from feasibility to decommissioning



Trends in levelized cost of energy for renewables



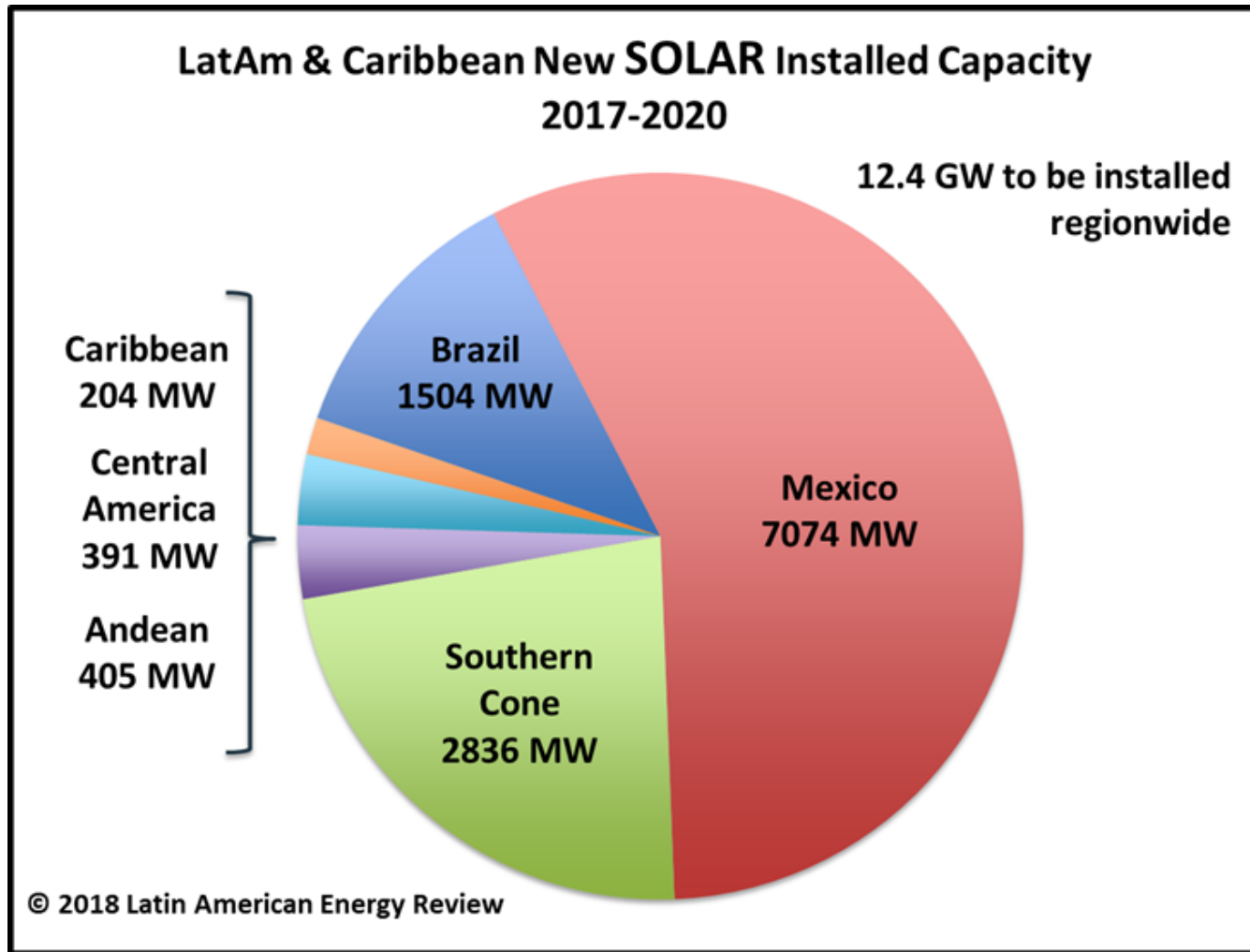
Global investment trends in wind vs. solar



Installed solar capacity finally taking off in LatAm

Installed Capacity in Latin America & Caribbean				
in GWs	2016 (actual)	2020 (forecast)	GW increase	% increase
Wind	17.9	31.5	13.6	76%
Solar	2.7	15.1	12.4	459%
Total	20.6	46.6	26.0	126%

Where will this solar investment take place? (1)



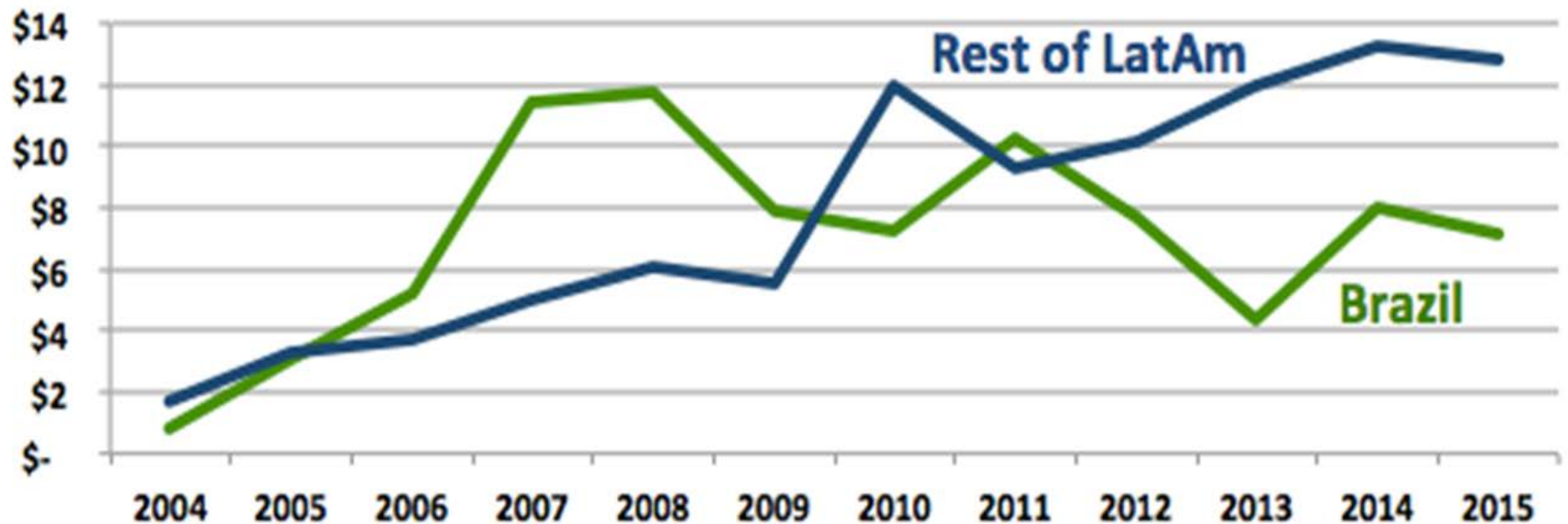
Where will this solar investment take place? (2)

New Solar Capacity 2017-2020			
Sub-region	Country	Growth	
		MW	%
	Mexico	7074	4913%
	Brazil	1504	6539%
Southern Cone	Chile	1913	122%
	Argentina	772	9650%
	Uruguay	151	153%
Andean	Peru	280	280%
	Ecuador	101	594%
	Colombia	24	200%
Central America	El Salvador	188	184%
	Panama	55	75%
	Nicaragua	48	400%
	Honduras	40	10%
	Guatemala	36	40%
	Costa Rica	24	2400%
Caribbean	Dominican Republic	74	206%
	Rest of Caribbean	130	191%



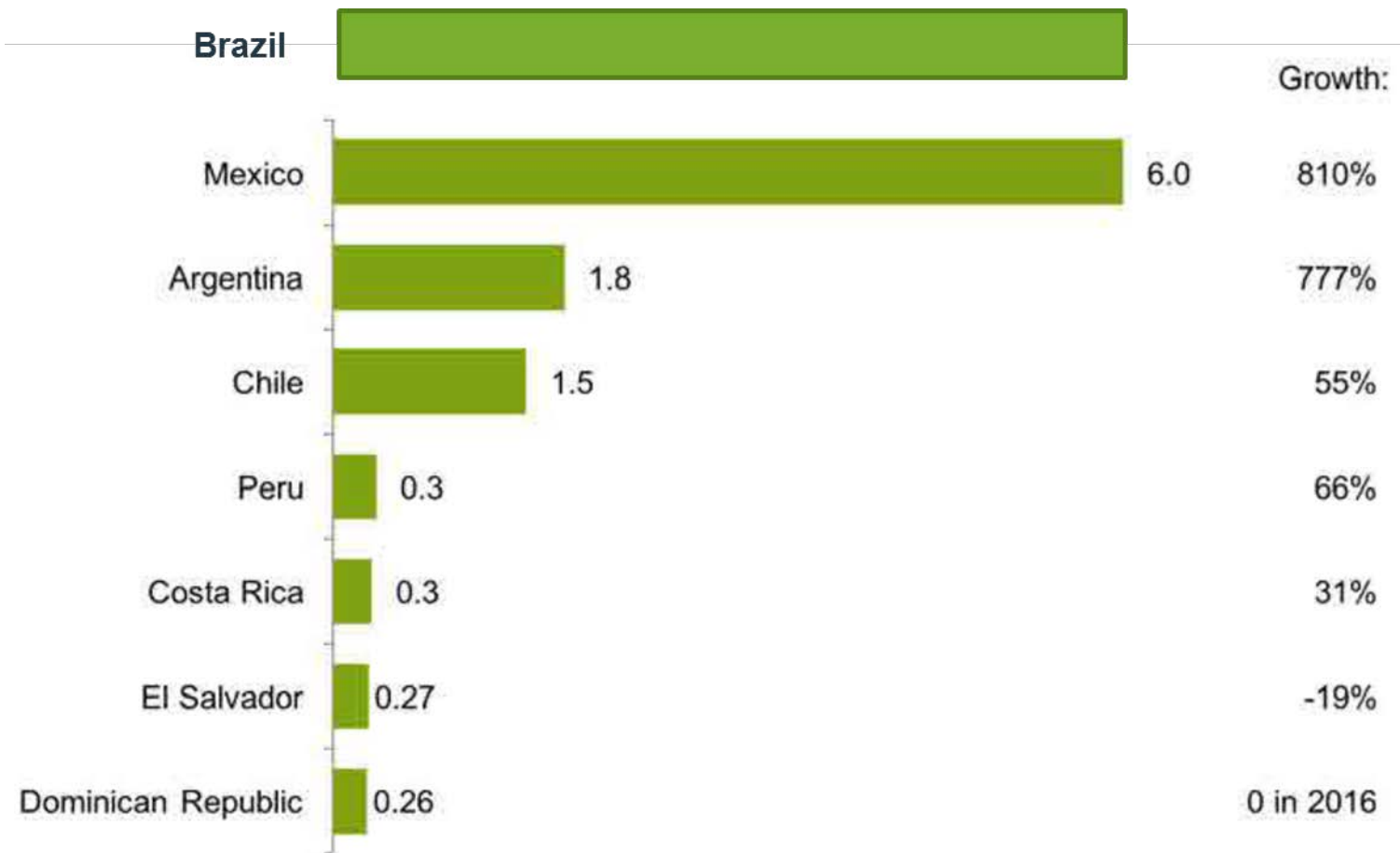
The region's 800 pound gorilla slumbers

Investment in renewable energy, Brazil vs. rest of region



Source: BNEF

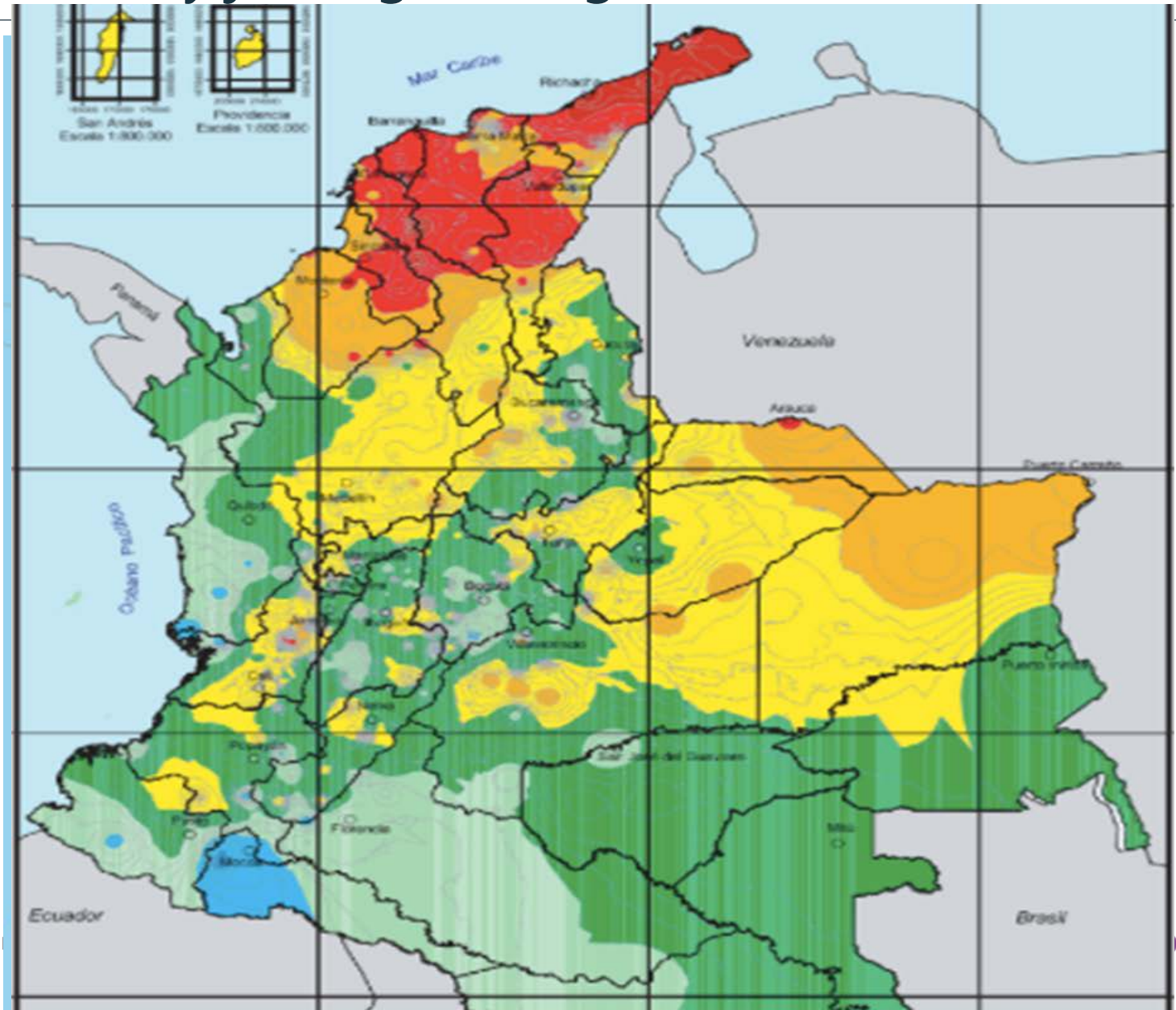
Renewable energy investment in LatAm 2017



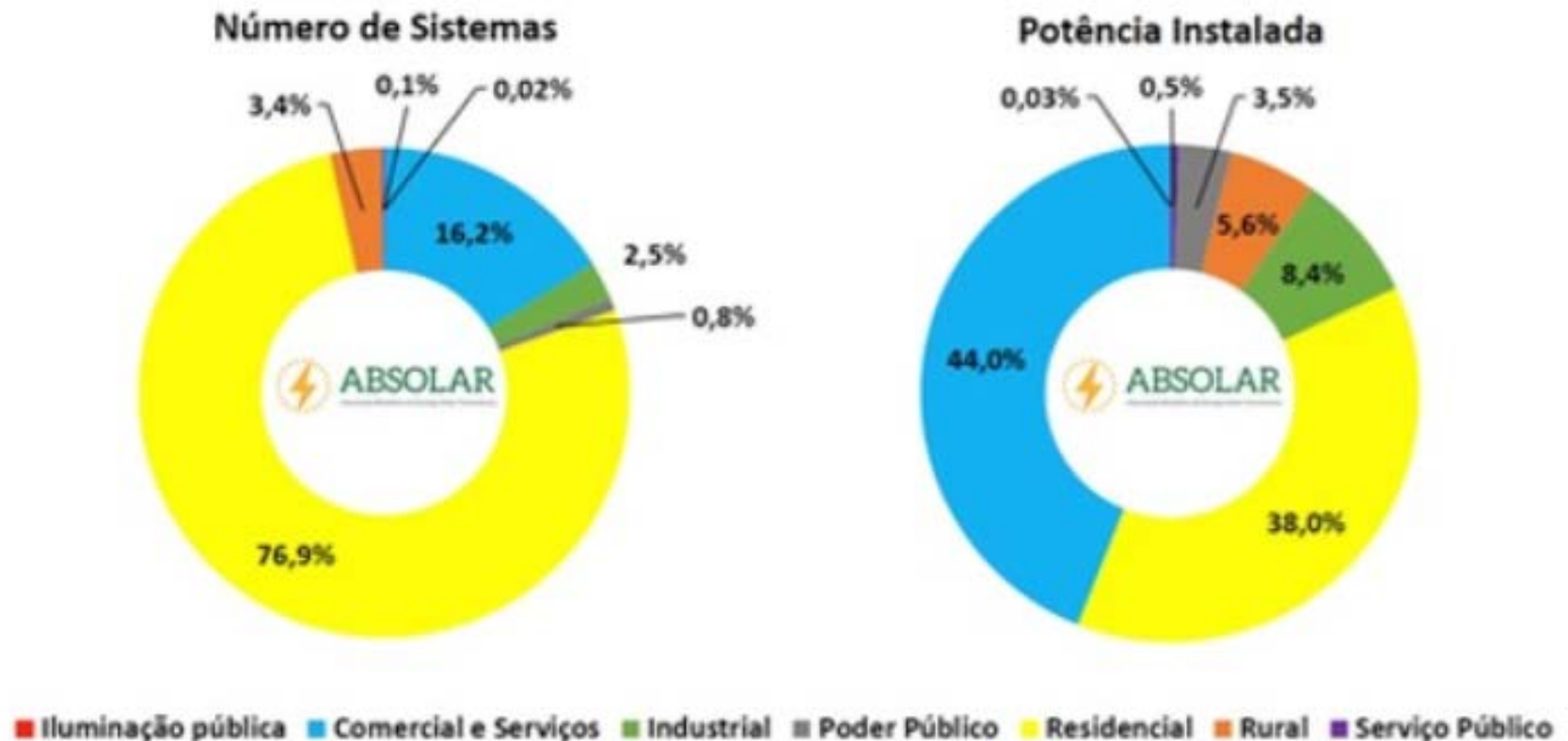
Source: BNEF



Colombia finally joining the region in investment



Brazil's distributed solar energy gaining traction



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