

How to make your PV Projects more competitive

ACWA Power in a nutshell



29+
GW Power *



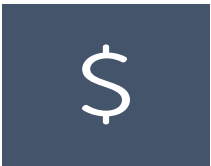
4.8
Mm³ per day
desalinated water *



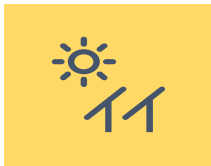
51
Assets *



11
Countries



\$33+bn
USD of Assets
Under Management **



23%
Portfolio in Renewable Energy
based on share of project cost



3,500+
Employees



30+
Nationalities



~60%
Local Employment
in projects

What goes into PV Projects pricing?

- 1- Balance of system price
- 2- PV Modules price
- 3- Financing & project conditions
- 4- Generation & other revenues
- 5- Design & guarantees

How to optimize further?

- 1- Balance of system price – *more automation in construction*
- 2- PV Modules price – *more demand in bulk quantities*
- 3- Financing & project conditions – *better policies, government incentives and conditions*
- 4- Generation & other revenues – *increase efficiencies , value creation & operation modes*
- 5- Design & guarantees – *longer lifetime & higher guarantees*

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