



# **BUSINESS MODELS AND ENABLING BUSINESS ENVIRONMENT: BANGLADESH EXPERIENCE**

Wednesday, June 26, 2019

# AN OVERVIEW OF IDCOL

- A development financial institution owned by Bangladesh government
- Started operation in 1997
- Works to support the **private sector**
- Operates in **infrastructure, energy efficiency** and **renewable energy** sectors
- Largest financier of infrastructure and RE projects in Bangladesh
- Funded by development partners like the World Bank, ADB, JICA, IDB, KfW, GIZ, USAID, DFID, GEF
- Invested approx. **USD 1,000 million** in renewables

## Infrastructure



Power

## Renewable Energy



Solar Home System



Telecommunications



Solar Mini-grid



Port



Solar irrigation Pump



# SOLAR MINI-GRIDS IN BANGLADESH

— Refers to 100kWp to 250kWp solar PV projects with diesel gen-set backup —

Implemented by

Private  
Company/ NGO

Financed by

IDCOL

Progress

23 in operation  
3 under  
construction

Project Life

20 years

Tariff

USC 38/kWh

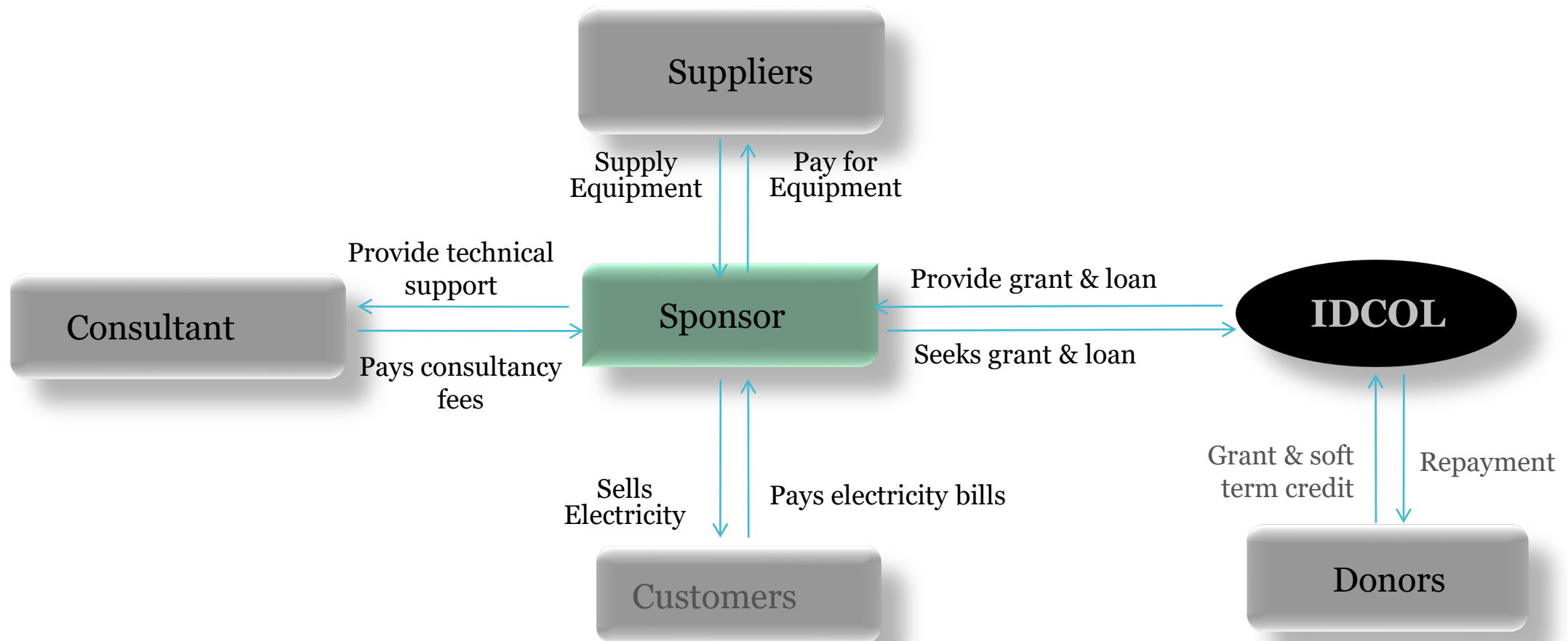


# BUSINESS MODEL





# ROLE OF PARTNERS





# REQUIRED PERMITS/LICENSES/APPROVALS

## License (BERC)

- Waived for plants with capacity of <5 MWp
- Notification requirement for plants with lesser capacity

## Location Clearance (Power Division)

- NOC from power division  
-1 month-

## Project Approval (IDCOL)

- Approval from IDCOL  
-4 months-

## Environmental Clearance (DoE)

- Site clearance  
-1 month-
- Environmental Clearance  
-6 months-



# GOVERNMENT SUPPORTS EXTENDED TO DEVELOPERS

## Financial

Funding arrangement from donor partners

In case of grid arrival at mini-grid areas, electricity sales to utility ensuring 15% equity return

For foreign investors:

- Tax exemption on technical assistance fees
- Interest of foreign loans
- VAT exemption on import of RE equipment

## Plant Installation & Operation

Supports for mediation of socio-political issues at sites

Identification of off-grid locations for mini-grid installation and issuance of NOC for location



# IDCOL SUPPORTS EXTENDED TO DEVELOPERS

## Development

- Survey verification
- Design verification
- Demand verification

## Implementation

- Disbursement planning based on implementation plan
- Progress review and feedback

## Operation

- Technical health monitoring
- Customer & operator training
- Support in identification of potential customers
- Support in mediating unresolved issues with equipment suppliers





**THANK YOU**

# ACCESS TO ELECTRICITY

## Criteria for Tier 5

## Compliance

Peak Capacity

Min 2 kW/ Min 8.2 kWh



Availability

Min 23 hrs-Day/ Min 4 hrs-night



Reliability

Max 3 disruptions per week of <2 hrs



Quality

No undesired voltage problem



Affordability

Cost of standard electricity consumption package less than 5% of annual household income



Legality

Bill is paid to authorized representative



Health & Safety

Absence of past accidents and perception of high risk in future

