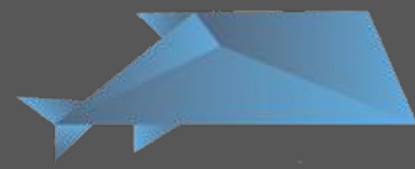




deepbloo

**THE PLATFORM DEDICATED TO THE
ENERGY SECTOR**





2 500

PROFESSIONALS



15 000

LIVE OPPS



+40 000

SOURCES



+ 350

ENERGY EVENTS

Develop your business

- Reach prospects and partners
- Access to detailed info on business tenders
- Create RFQ's and find suppliers
- Build your pipeline and access to your stats and dashboards
- Manage your pipeline

Increase your visibility

- Appear as potential player on the tenders
- Create and publish events
- Communicate about your products and organization
- Publish job offers
- Give visibility to your brand

Connect your energies

Manage your partners

- Access to companies mapping on each tender
- Notify opportunities to your partners/prospects
- Communicate in a private way to your partners/prospects
- Create your private group and own events

Boost your career

- Manage your profile
- Find jobs
- Gain visibility in the network
- Networking



The screenshot shows the DeepBloo website interface. At the top, there's a search bar with 'solar' entered. Below it, a navigation menu includes 'Live feed', 'Find Companies', 'Find People', 'Tenders / RFQ's', 'Private Deals', 'Publications', 'Memberships', 'Events', 'Groups', and 'How does it work?'. A 'Logout' button and an 'Add Tender' button are visible. A notification banner states: 'To be able to access to tender's details, please go Free trial - Premium.' The main content area displays a grid of 16 tender listings, each with a solar panel icon, a title, a location, and a deadline. The listings include titles like 'L'Équipement Des Dépôts Antiacridiens De Tiznit Et Taroudant D'Un Système De Pompage D'Eau Par Énergie', 'Alternative Energy Products E.G. Solar Panels, Batteries, Charge Controllers, Ups, Solar Lighting Products', 'Supply Of Solar Panels', 'Supply And Installation Of Solar Street Lights With 60 Months Warranty In Various Wards', 'Expansion service of the On-Grid Photovoltaic Energy System', 'Empanelment Of Suppliers For Supply Of Solar Lighting Unit In Various Block Level Clusters Throughout The', 'Offer For Supply Of Dc Solar Submersible Pump 3 Hp', 'Invitation for Solar electrification works', 'Solar Energy', 'Supplies for the Analysis of Oils and Biodiesel SOL', 'Purchase & Installation Of Solar Panels In The Zonal Offices And Headquarters', and 'Supply, Delivery, Erection, Testing And Commissioning Of Mini Sola Power Plants And Solar Streetlights For'. The left sidebar contains filters for 'REGION' (Africa 954, America 232, Asia 582, China 9, Europe 421, India 1973, Near & Middle East 223, Pacific 16, Russia and CIS 65) and 'CATEGORY' (Cables/Lines/Connectors 341, Construction/CW/Installation 680, Control & Protection 235, Energy Storage 355, Generation 3161, Lighting 1408, Others 1629, Panel/Board 556, Solar 3755, Turnkey SST 158). A 'CPV' section is also visible.

The detailed view shows a tender listing for 'Design, Supply, Installation, Commissioning, Operation And Maintenance Of Photovoltaic Mini - Grid Projects In 25 Rural Towns/Villages' in Ethiopia. The title is prominently displayed in blue. Below it, the location 'Ethiopia' is noted. The bid deadline is 'November 11, 2019' and the publication date is 'September 26, 2019'. A link to tender documentation is provided: <http://www.bidsinfo.com/adminexe/documents/-14294~20190925-16257855.pdf>. The CPV description includes a list of terms: solar-energy-, petroleum-products-fuel-electricity-and-other-sources-of-energy-, solar panels, solar photovoltaic modules, solar installation, generators, generator units, emergency generator, battery chargers, generator rotors, batteries, photovoltaic cells, Offgrid, and Microgrid. The description text reads: 'Design, Supply, Installation, Commissioning, Operation And Maintenance Of Photovoltaic Mini - Grid Projects In 25 Rural Towns/Villages. Tenders are invited for Design, Supply, Installation, Commissioning, Operation and Maintenance of Photovoltaic Mini - Grid Projects in 25 Rural Towns/Villages. Ethiopian Off Grid Electrification Program EEU-UEAP/ICB/ADB-MG/01/2019--Procurement of Design, Supply, Installation, Commissioning, Operation and Maintenance of Photovoltaic Mini - Grid Projects in 25 Rural Towns/Villages.' Potential partners listed include Elum Energy, ABM Global Energy, and ACINFI.

- + 200 000 opportunities in 9 months
- Use of extensive filters and search bar (synonyms, spelling errors)
- Contract awards information since Oct 2019
- Possibility to create its own RFQ

- Customer contacts and link to tender documentation
- Automatic Industry code allocation based on content analysis
- Mapping of potential player
- Contract awards in same industry – released soon



CPV
Energy and related services

France

- photovoltaic cells
- solar panels
- solar photovoltaic modules

Kenya

- photovoltaic cells
- solar panels
- solar photovoltaic modules

Senegal

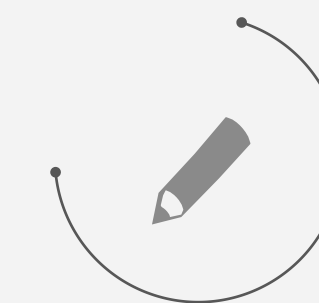
- photovoltaic cells
- solar panels
- solar photovoltaic modules

CLOSE

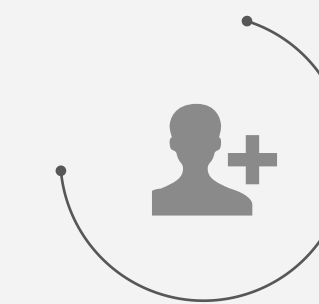
- Access to each company profile of the graph
- Access to professionals working in these companies

• Global mapping of Companies on Deepbloo will be displayed for each tender depending on:

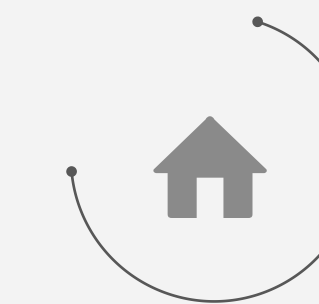
- Nbr of matching CPV with tender
 - Area of activity
 - Presence in the country of the tender
 - User number (bubble size)
- Your company will appear as potential partner on the graph when matching



Creating your company in your profile will ensure its visibility



Having colleagues on Deepbloo will increase the size of the Bubble



Defining the right profile will optimize your position on the graph



Develop your Business - Build your pipeline of opportunities (Business +)

1 Set-up your business profile

Select your business Interest (CPV)

Select your area of activity

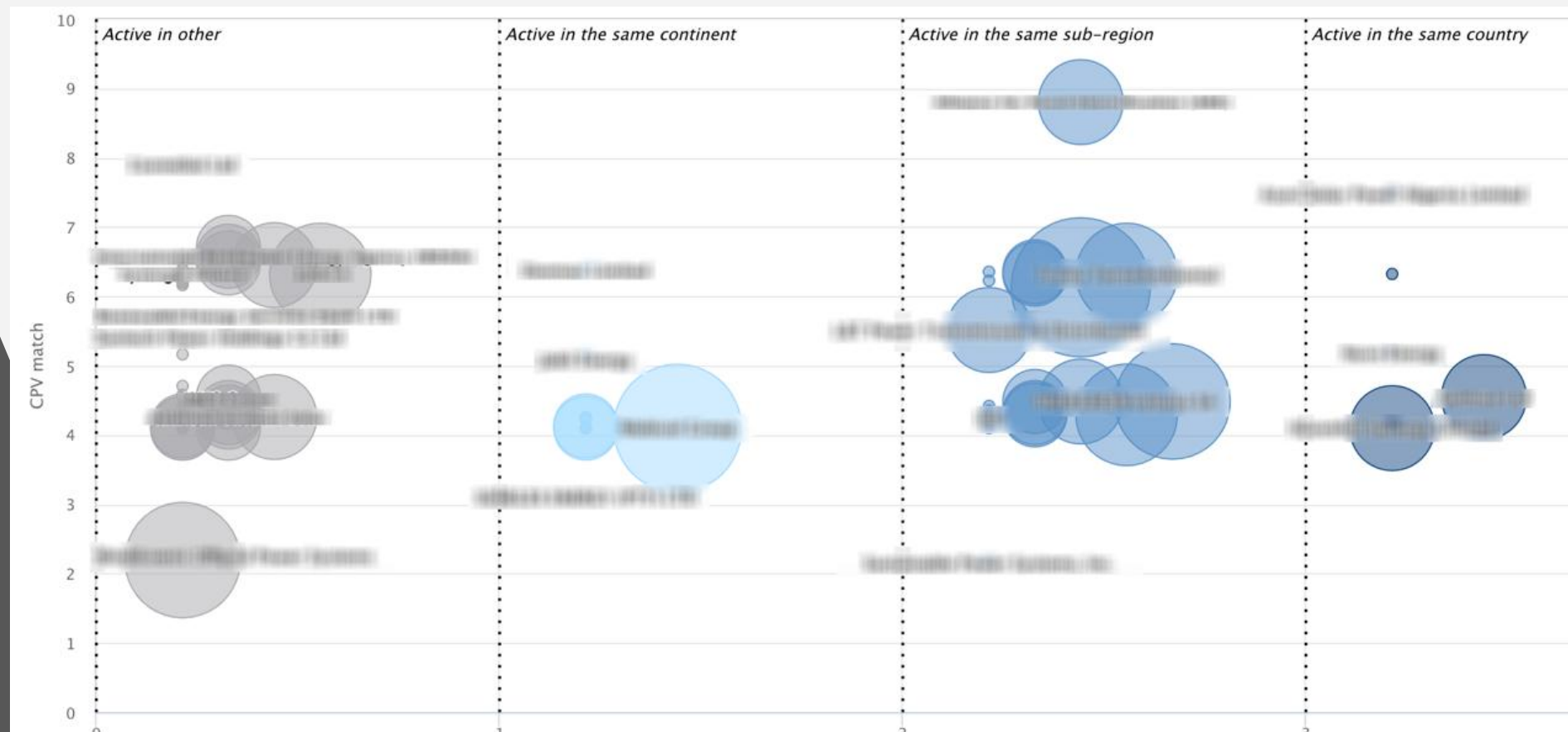
Create / affiliate to your company

2 Access to and manage your pipeline

- Sort opportunities in categories that you create
- Appoint team members to each opportunity
- Comment opportunities and notify colleagues
- Access to stats and dashboards
- Get detailed information on each tender



1 Identify potential players (Premium)



2 Specify your own keyword to capture relevant opportunities directly in your pipeline (Business +)

3 Consult contract awards associated to markets segments found on tenders (Business +)

CPV	Title	Description
solar-photovoltaic-modules-	Aquisição de duas aplicações móveis e um portal (WEB), 2269/DAG/2018	Base publication date 05-11-2019 Contract Types Aquisição de bens móveis Procedure Type Consulta Prévia
energy-efficiency-consultancy-services:energy-and-related-services:solar-energy:generators,turbine rotors,generator units,turbine generator sets,generator rotors	Design, Supply and Installation of a Combined Cycle Power Station in Aboadze, Ghana	Award of Contract Design, Supply and Installation of a Combined Cycle Power Station in Aboadze, Ghana Employer: Rotan Power Limited ("Rotan") Project: Combined Cycle Power Station in Aboadze Coun
solar-energy:boiler-installations:heating-equipment-	Deutschland-Osnabrück: Heizgeräte	Stadt Osnabrück – Fachdienst Öffentliche Aufträge Bierstraße 2 Osnabrück 49074 oeffentlicheauftraege@osnabrueck.de https://www.osnabrueck.de/ausschreibungen Neubau Feuerwache II 420 Wärmevergungsa
solar-energy:petroleum-products-fuel-electricity-and-other-sources-of-energy-	Ebrd - Egas Energy Efficiency Project	Contract notice: Ebrd - Egas Energy Efficiency ProjectReference No 2019/S 162-397499Ebrd - Egas Energy Efficiency Project
solar-energy:petroleum-products-fuel-electricity-and-other-sources-of-energy-	Ebrd - Egas Energy Efficiency Project	Ebrd - Egas Energy Efficiency ProjectContract notice: Ebrd - Egas Energy Efficiency ProjectReference No 2019/S 187-453372
petroleum-products-fuel-electricity-and-other-sources-of-energy:solar-energy-	Ebrd - Egas Energy Efficiency Project	Contract notice: Ebrd - Egas Energy Efficiency ProjectReference No 2019/S 187-453373Ebrd - Egas Energy Efficiency Project
solar-energy:petroleum-products-fuel-electricity-and-other-sources-of-energy-	Ebrd - Egas Energy Efficiency Project	Contract notice: Ebrd - Egas Energy Efficiency ProjectReference No 2019/S 187-453374Ebrd - Egas Energy Efficiency Project
	Empreitada de	Base publication date 07-11-2019 Contract

4 Get customized stats and dashboards (Business +)

Solar Opportunities published in Africa
Extract of opportunities including solar scope of work in Africa (April - Nov 2019)

Map View

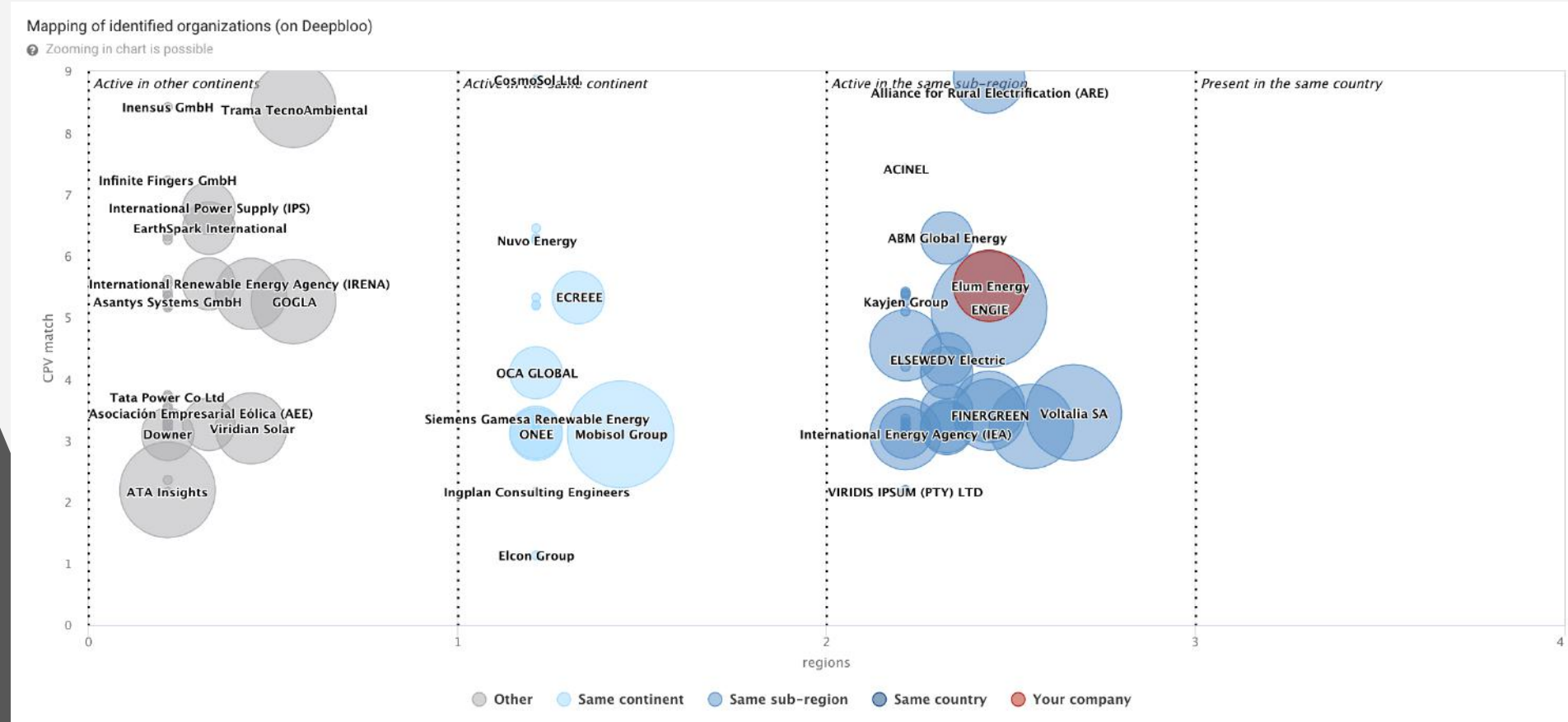
Scattered view per buyer and country

Scattered View - Opportunities per country

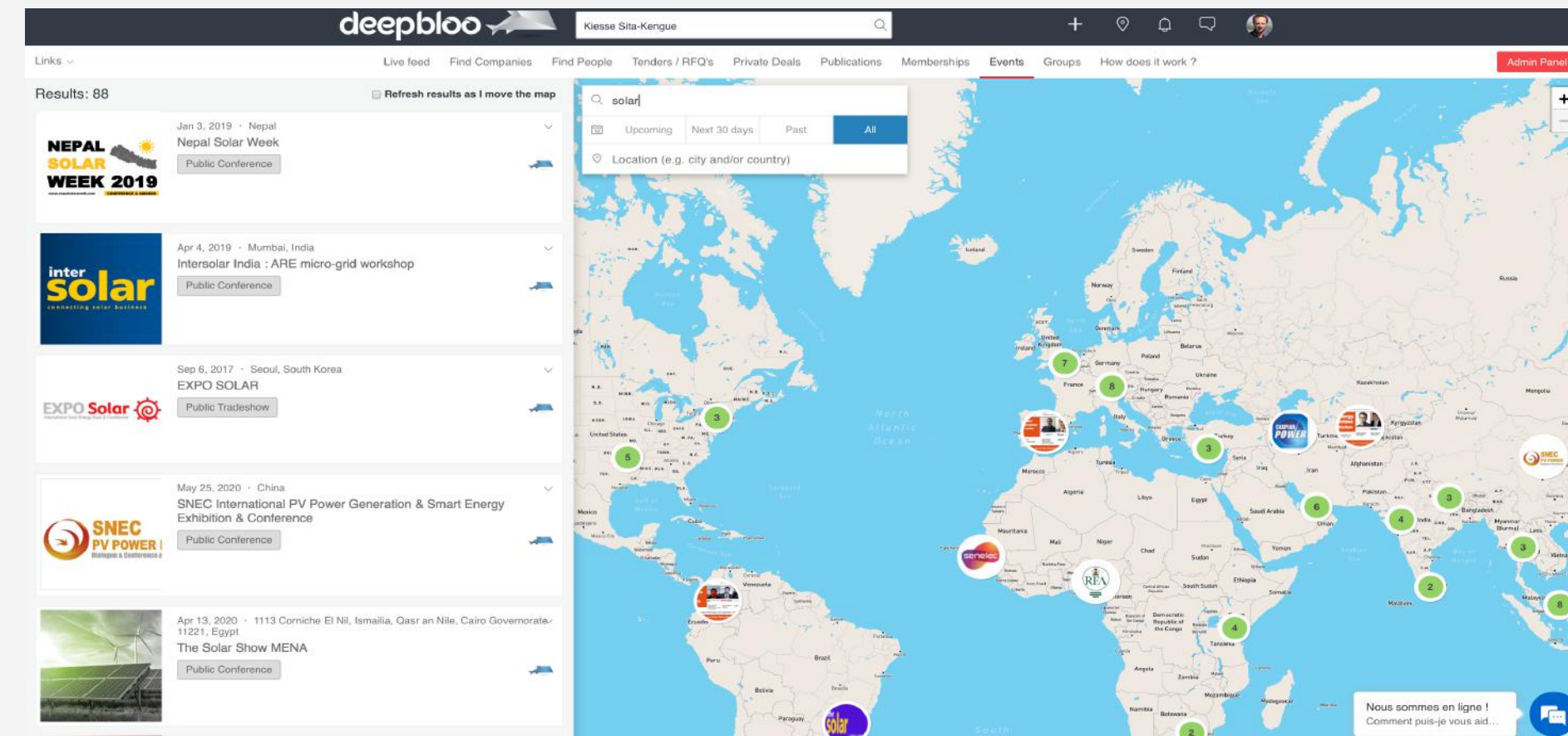
country	Opportunities
Uganda	1
Tanzania	4
South Sudan	2
Sierra Leone	2
Rwanda	5
Namibia	6
Mauritius	15
Malawi	6
Kenya	5
Unknown	28
Algeria	67
Angola	77
Benin	121
Burkina Faso	169
Burundi	289



1 Appear as potential partner



2 Create your own events



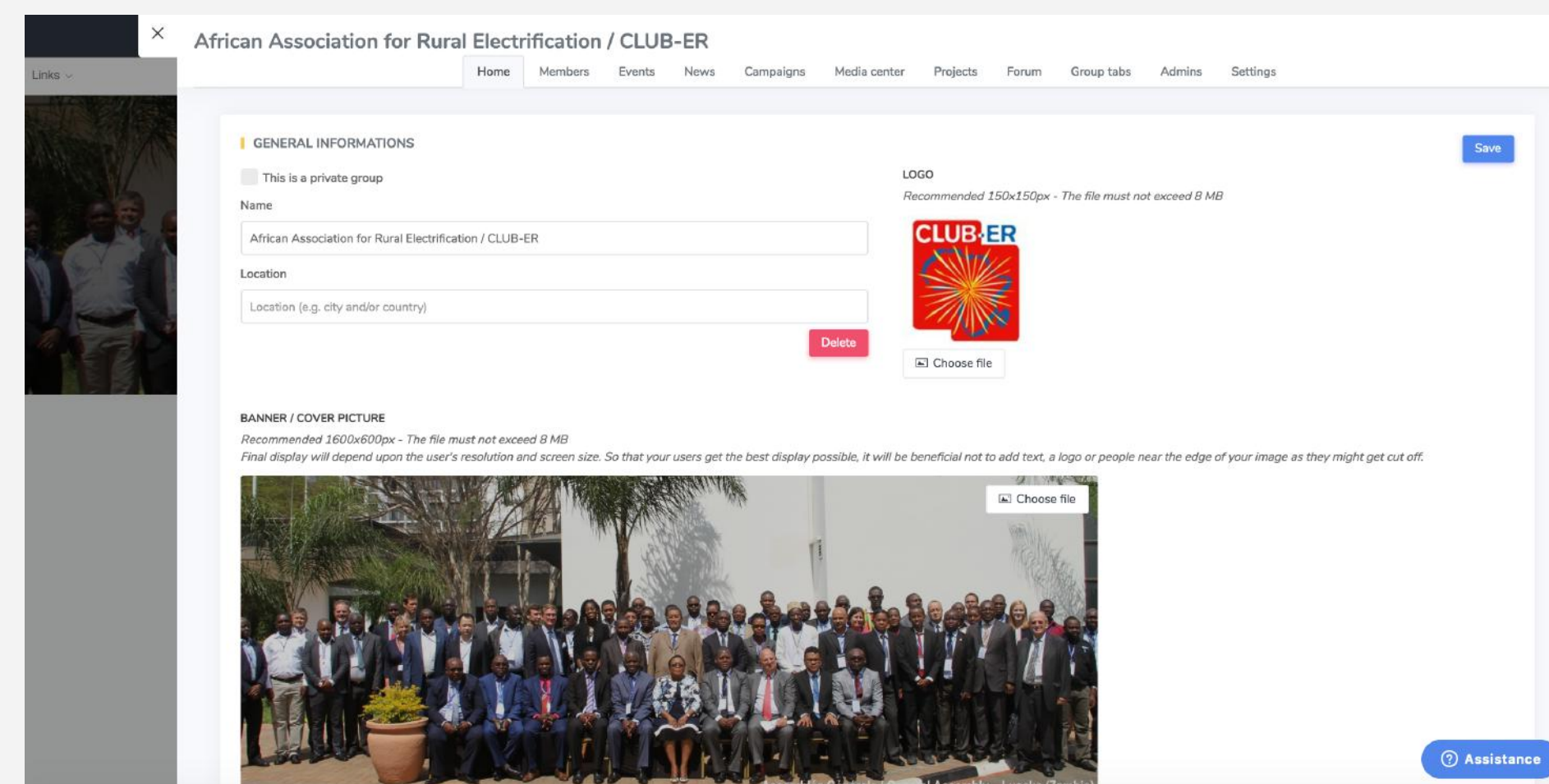
3 Give visibility to your company

Create and publish about your company, products...

Create your own Group and communicate : product catalogue, price list, customer references,...

Create your own RFQ and private deals

4 Create your own Group





Connect with the largest energy professional community

- Manage your profile, company and brand
- Access and contact a worldwide professional network
- Access to job and business opportunities
- Manage your events
- Publish your content and give it visibility

Where do our members work ?





Membership Programm		FREE	PREMIUM	BUSINESS +
		Free	59 €/month or 588 €/year	1080 €/year
Network	Access to full company & people network / events / publications	✓	✓	✓
	Create Inmails/invitations/trips/events/posts	✓	✓	✓
Business	Access to opportunities interface	✗	✓	✓
	Create and publish your own opportunities	✗	✓	✓
	Notify relevant opportunities to your colleagues	✗	✓	✓
	Access to contract awards	✗	✓	✓
	Access to customized pipeline of opportunities	✗	✗	✓
	Integrate your keywords on the Deepbloo algorithm	✗	✗	✓
	Access to opportunities management functions (archive, comment, sort...)	✗	✗	✓
Access to customized dashboards and statistics	✗	✗	✓	
Brand Communication	Create private or public group pages	On Demand		
	Manage corporate communication and premium events	On Demand		
	Automatic import of Corporate news in the DEEPBLOO platform	On Demand		



They trust us

Some of our customers work for



ELSEWEDY
ELECTRIC



Some of our users work for



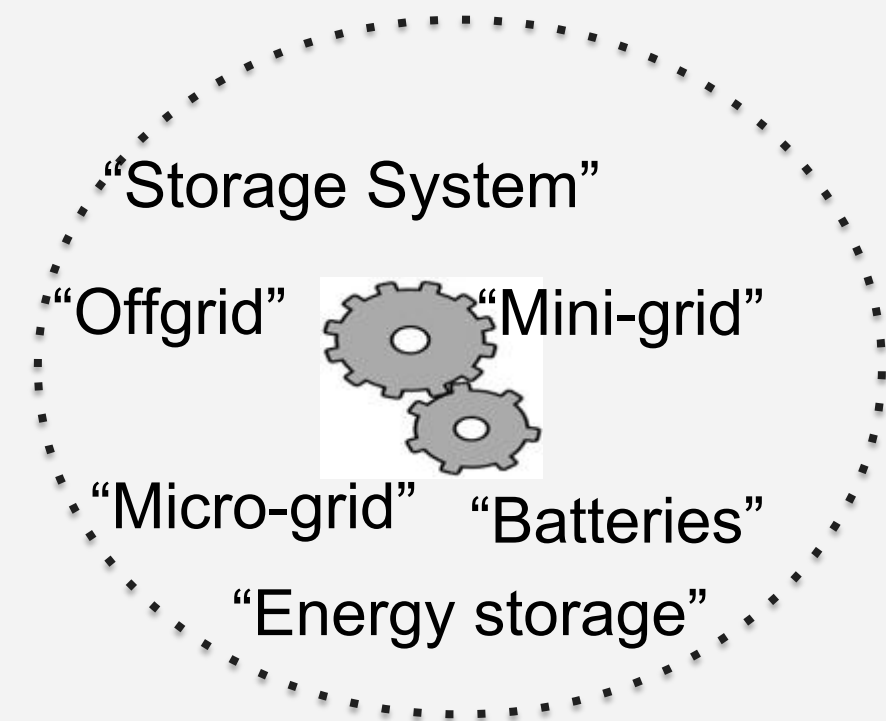


DEPBLOO captures **every day 1000** energy-related **opportunities from 40 000 sources** corresponding to accurate market segments and region specified by its customer and **through a fined-tuned matchmaking algorithm** enable its customers to manage the opportunity and access to the related business environment

1 Opportunity sourcing
40 000 sources



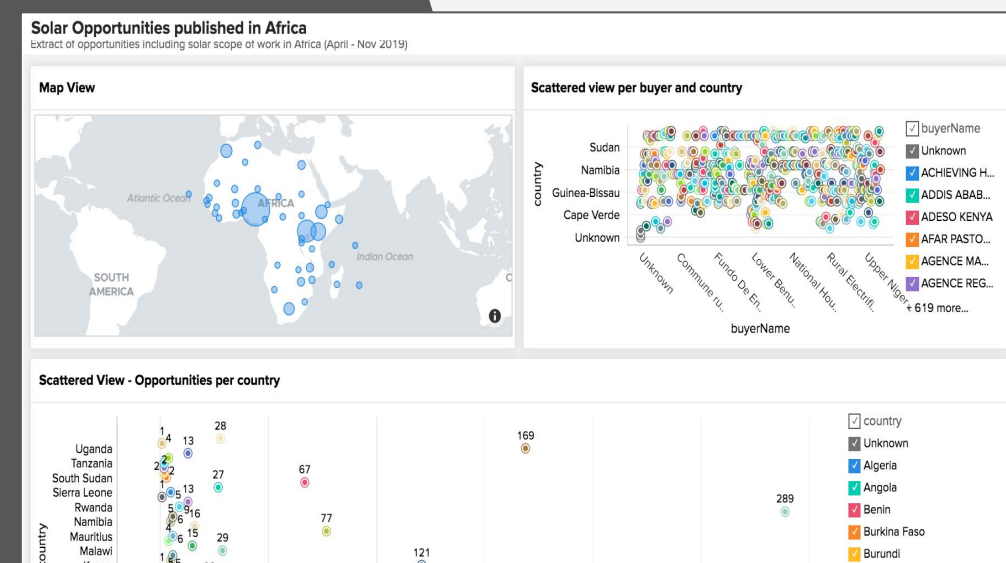
2 Automatic segmentation
450 pre-defined categories



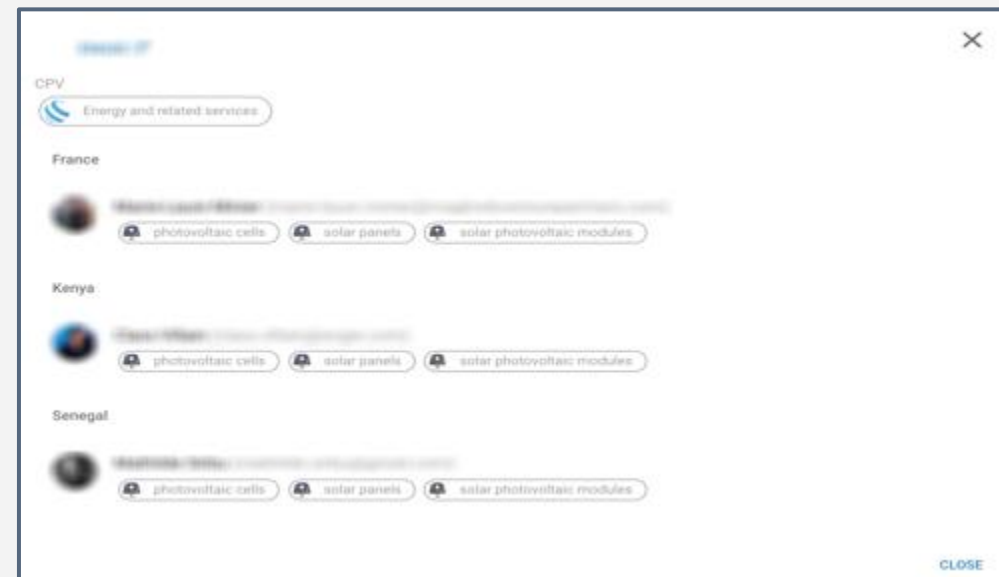
3 Build & manage opps pipeline
300 000 identified opportunities/year



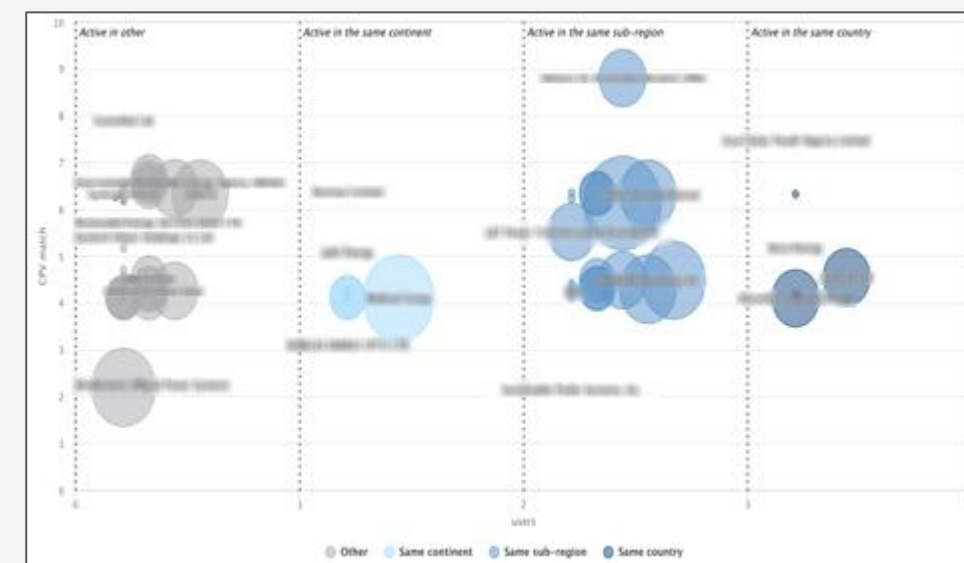
6 Get stats & dashboards



5 Do business



4 Understand Business Environment



Match in Industry and regions

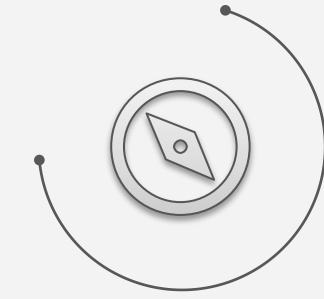
DEPBLOO User preferences



Matching players



Contact us



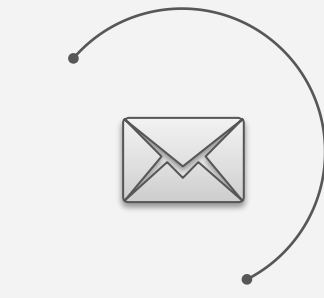
Website

<http://deepbloo.com/>



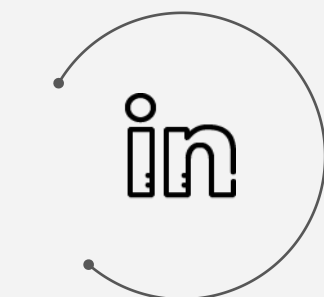
Deepbloo platform

<http://platform.deepbloo.com>



Email

contact@deepbloo.com



LinkedIn

<http://linkedin.com/company/deepbloo>